

## Jasper Hasell



Jasper is a qualified Member of the Royal Institute of Chartered Surveyors (MRICS) and has an MA in Real Estate Finance from Cambridge University. He began his career in the UK in strategic consulting in the Technology/Telco sector for Arthur D Little and then spent over five years working in corporate real estate strategy projects for Global FTSE 100 companies and public sector organizations as a consultant in Deloitte's Corporate Finance practice based in London. Having developed innovative property strategies for a number of large corporate occupiers he learnt that they face common problems. With property often being the second highest cost to a company after people, now more than ever corporate occupiers are sharpening their focus on property as a key lever in cost transformation. Jasper spent over two years in the UK providing strategic property advice to BT Plc by helping them optimize their 1bn GBP pa UK property portfolio of over 7000 sites to radically transform their cost base by over 80m GBP pa. He is now responsible for BT's global real estate portfolio spanning 48 different countries and accommodating over 110,000 employees and aims to push Corporate Real Estate Strategy further up the board level agenda by helping the "C" suite to understand the value and liabilities in their global asset base and deliver real cost transformation that positively impacts the bottom line.